Insights and Updates



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Tips to prevent distracted driving—and an insurance hike

It takes only a second of inattention to cause a vehicle accident. Nowadays, texting while driving is one of the biggest driving distractions, though it is not the only one. When we do not devote our complete attention to driving, we put ourselves, our loved ones, other drivers, bicyclists and pedestrians at risk. To keep everyone safe, try these tips to avoid being distracted while driving.

Put your phone out of reach. Put your purse in the backseat or trunk, and put your phone either on the backseat or in the glove compartment.

Enable the "do not disturb while driving" setting on your phone. When this setting is on, text messages, calls, and notifications will not come through. You may configure it to allow emergency calls, such as when someone calls multiple times within a few minutes.

Eat before or after your trip. Eating involves taking at least one hand off the steering wheel, and it means your attention is not 100 percent focused on the road. If this is not possible, try to make your snack choices easy and quick to minimize the distraction.

Finish getting ready at home.

Applying makeup or shaving are never things you should do while driving. They take your attention off of driving and take your hands off of the wheel.

These steps will make you and others safer, and keep you from losing your license or seeing your insurance rates skyrocket. In 2017, a ticket for using a mobile phone while driving added \$226 to the average insurance policy, an increase of 16 percent—which is up from \$23 in 2015. While this might not seem like much, and it is not the biggest insurance hike you can see for a driving

Index

Got an umbrella?2
Don't get caught slippin'3
New laws in effect in January4
Don't be scared of change4

infraction, it can be a large increase for many people. When examining the average state-minimum annual rate for car insurance, an additional \$226 dollars would be an increase of 33 percent in New Jersey.

On a lighter note, safe driving can help lower your insurance costs. If you want to know if you qualify for a safe driving discount, contact us! We can review your policy and driving record to see if you qualify.



Got an umbrella?

An umbrella insurance policy can do more than keep the rain away; it can provide liability coverage that becomes effective when your underlying coverage limits (e.g., automobile, homeowners, boat or recreational vehicle) are exceeded. These policies are inexpensive and provide broad coverage.

You should consider adding an umbrella policy to your standard insurance policies if you: have total assets that are greater than your underlying liability limits; are financially responsible for an inexperienced driver; frequently host guests on your

property; have a swimming pool; play golf; own waterfront property; own a farm or ranch; have rental properties; or frequently travel internationally. This is not an exhaustive list. Our agency can help you review your lifestyle and habits to see if you need additional insurance coverage.

Umbrella policies are a good investment—in both your present and future financial security.

If you are weighing the pros and cons to decide if you need an umbrella policy, look around your home and possessions and ask yourself: "How would I feel if I

had to sell them to pay a settlement that exceeds my insurance?" The lower your insurance liability limits, the greater chance this could happen. If you were held liable for a settlement that exceeds the limits of your insurance coverage, you would have to pay the portion of the settlement that your insurance company did not pay, which could be costly.

The price for protection is more affordable than you think. Give our agency a call today. We can help you protect your belongings and provide you with peace of mind.



The information in this newsletter is meant as a guideline only. There is nothing in this newsletter that alters the coverage or interpretation of any specific policy. Because some statements are generalizations, and becau



Don't get caught slippin'

You need to stay proactive about hazards that may cause slips and falls. We all know the warning signs: spilled drinks or food on the floor, uneven grounds; clutter, grounding wires and more. But, what happens when the ground you walk on has the potential to become dangerous? This is why we should be especially cautious during the winter months.

In the unfortunate event that a slipand-fall accident happens on your property, we have some tips on how it can best be handled:

• Do your best to keep your property slip-free. If a hazard does exist, be sure it is labeled as such. In the winter, make sure your property is shoveled properly and free of ice. The longer you wait to clear your property of snow, the more liable you are for an accident. If someone is injured on your property, regardless of their status (e.g., invited guest, social guest, customer, trespasser), they may

be able to file a lawsuit against you—so it is best to play it safe.

- If an accident occurs, get medical help immediately.
 Even if the accident didn't look detrimental, damage from slipand-fall accidents range from minimal to severe quickly.
- Make sure you get a copy of the accident report. You should be fulfilling your due diligence to ensure a slip-and-fall accident does not occur on your property.

"The longer you wait to clear your property of snow, the more liable you are for an accident."

If it does, make sure you get a copy of any documents filed by the person who fell.

 Document everything. Take photos of the location where the injury occurred and get the names and contact information

- of any witnesses if possible. Following the accident, write everything that happened down as soon as you can. You want your memory to be fresh and accurate.
- Get coverage. If you have homeowners insurance, you are covered should someone be injured on your property—unless of course, the homeowner intentionally caused the accident. If you (the homeowner) are injured from falling on your own property, a homeowners insurance policy will not provide coverage.

If you want more information on the types of insurance that will protect you and your property in the event of a slip-and-fall accident, give our agency a call. We can help you figure out if you have enough insurance coverage.



New laws in effect in January



As your independent insurance agent, we are on your side and want to ensure that you have the best coverage possible. States have certain minimum insurance coverage requirements for auto insurance. However, while you are only required by law to carry minimum coverage, we advise you to consider higher coverage for certain aspects of your policy. For instance, you might want to have more coverage for liability and uninsured motorist, depending on how often you drive (every day to work vs. occasionally); where you drive (city vs. country); or who drives your car (you vs. spouse or kids). But, regardless of driving habits, the real consideration is the potential for serious injury to you, your family or others—and your ability to sustain that kind of severity of loss.

Additionally, the minimum requirements can change over time. Currently, the New Jersey Senate has a bill in the Commerce Committee that would increase certain minimum coverage requirements for automobile insurance.

Gives us a call to help ensure your policy protects you for specific driving behaviors. We can help you figure out if you are properly insured.

Don't be scared of change

Work with a professional agent

People either love or loathe change. The reason some people loathe it is because they're not ready for it. When they go through change, sometimes they forget to stop and evaluate the trajectory of their lives, where they've been, and where they're going.

Did you have a child who recently went off to college this fall? Did you finish renovations on your home recently? Are you planning to buy someone an expensive gift this holiday season? All of these events could trigger a change in your insurance policies.

When you work with a professional agent, facing these changes doesn't seem as daunting. In fact, your agent can help with the insurance-aspect of these changes simply and effectively.

Give us a call, so we can talk about if you're getting the right insurance coverage. No matter what your opinion on change is, we can help ease the process for you.

